



The Leader in IT  
Architecture for  
Enterprises  
800 Customers |  
20 Domains |  
16 Countries



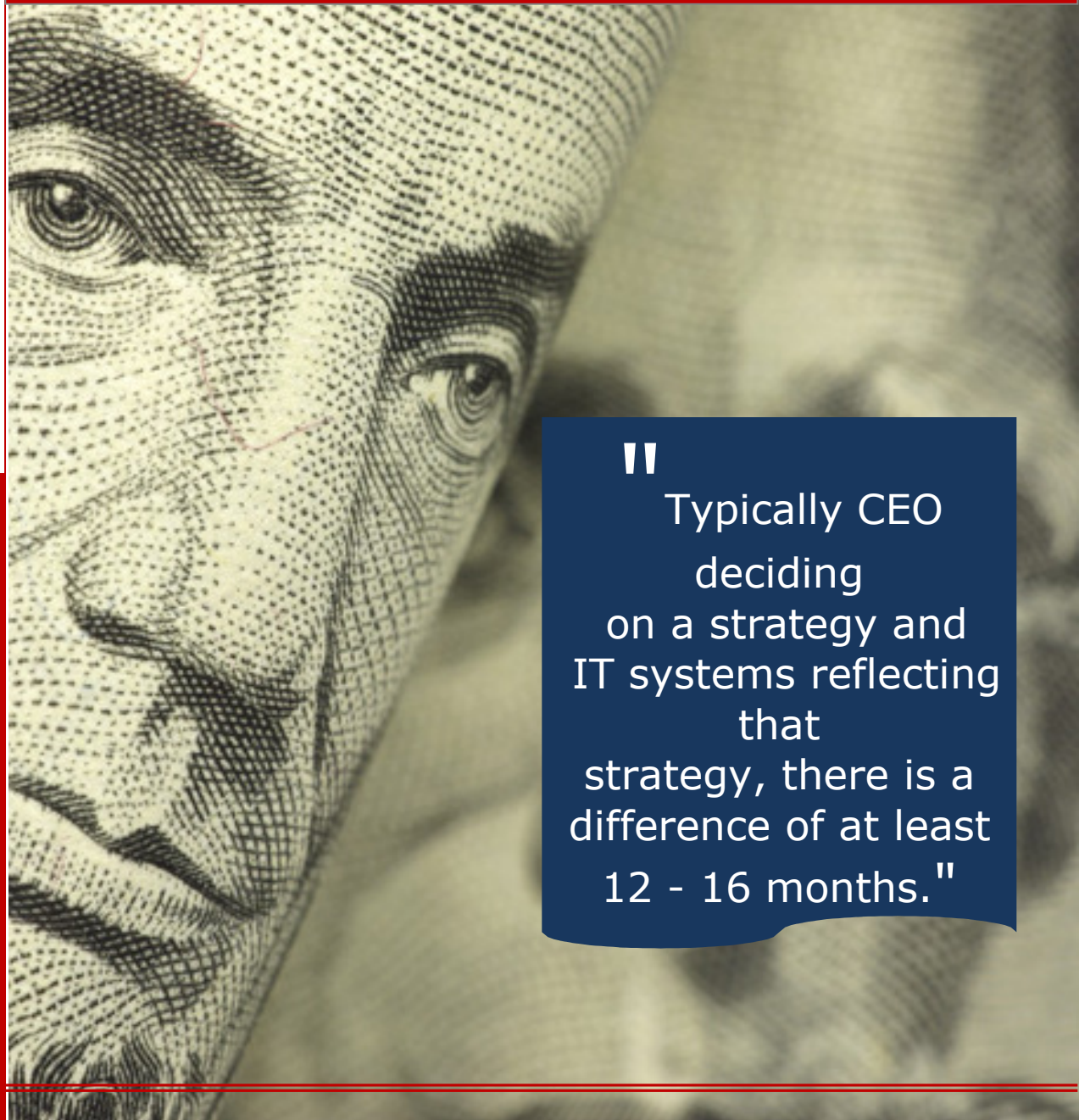
*IT Architecture*

- Assessment* |
- Consulting* |
- Team Enhancement* |
- Training* |
- Certification*

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# Architecture Consulting



“  
Typically CEO  
deciding  
on a strategy and  
IT systems reflecting  
that  
strategy, there is a  
difference of at least  
12 - 16 months.”

# 11 Key challenges for enterprises...

Management Folks

- CEO taking a decision and IT reflecting the decision, there is gap of 12-16 months
- How to manage and align organization's strategy, business processes, IT & people ?
- How to define framework to consolidate the multiple line of business (LOB) for enterprise profitability

Business Folks

- How to relate Business Models, Systems Models and Technology Models
- How to identify & visualize the Bottlenecks in process & systems and remove them?
- Lack of transparency, visibility between Business process & IT Applications, Software modules & components
- How to manage change & ever growing complexity?

IT Folks

- How does EA, BPMS, SOA & MDA fits in the enterprise scope?
- How to effectively define Architecture to prevent "business disintegration"?
- How to define structure for Architecture Governance?
- also, reasons for business differentiators?

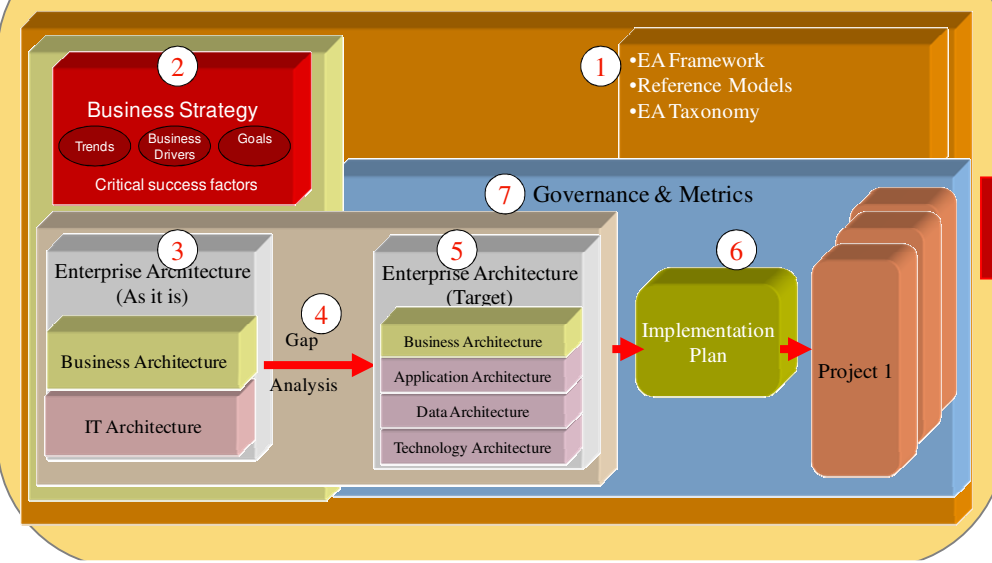
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# 6 more challenges for enterprises...



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# 7 steps architecture driven modernization efforts



# Engagement Options

|          | Duration   | Responsibility                                  |
|----------|--|---|
| Option 1 | 4 weeks<br>(4 weeks spread over a month or 4 months) | Consulting<br>(work with customer team)         |
| Option 2 | 12 weeks<br>(spread over a year)                     | Consulting<br>(work with customer team)         |
| Option 3 | 25 weeks<br>in a year                                | Consulting + Impl<br>(along with customer team) |
| Option 4 | 40 weeks<br>in a year                                | Implementation<br>(shared responsibility)       |